

Congrats Alex,

The first step in growing higher level is identifying where we stand. Your interest in evaluating your real skill shows your commitment and seriousness towards entrepreneurship.

What does this result mean?

Before reading your scores or result, understand the main intent of this evaluation is to help you in self analyzing the areas where you are strong and where you need to improve yourself.

There is no pass or fail mark, as the entrepreneurship can't be evaluated as it happens in Educational institute. Be happy about the areas where you are strong and prepare yourself for further growth.

Pay special attention to the area of improvements and spend your time and energy more in those areas for improvement

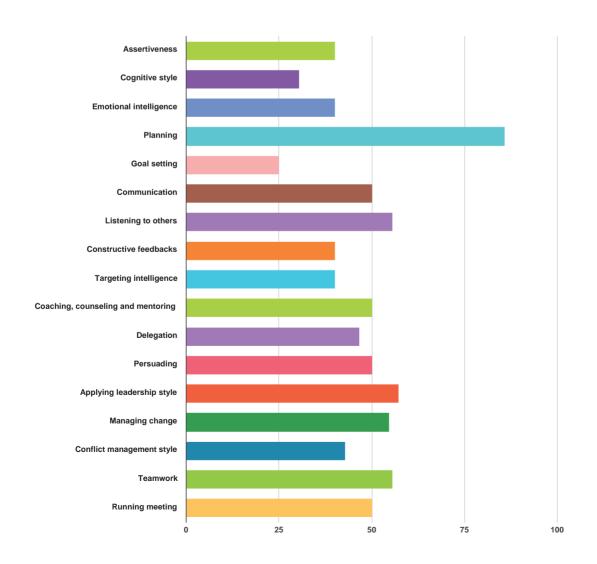
Band I am in 48%

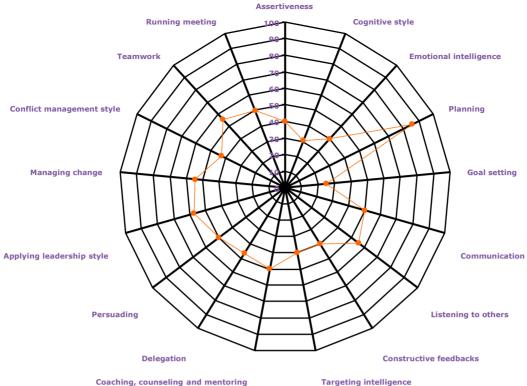
You are a Newbie. Though you are already into business or entrepreneurship, Priorities learning before earning.

Strong Skills - Planning

Areas of Improvement - Listening to others | Applying leadership style | Managing change | Teamwork

Need high attention - Assertiveness | Cognitive style | Emotional intelligence | Goal setting | Communication | Constructive feedbacks | Targeting intelligence | Coaching, counseling and mentoring | Delegation | Persuading | Conflict management style | Running meeting





Recommendation

Below is the recommendation for the traits in which your score is less than 60 Percentage. Take this as an opportunity to improve the areas where it is suggested to improve.

Assertiveness

Less proportion of assertiveness calls for improvement in several domains. Few suggestions are listed below.

Adopt assertive strategy to say no

Use assertive body posture. Use direct eye contact; keep your head up, shoulders back, hands relaxed or gesturing normally, and voice calm and loud enough to be heard.

Strengthen your position. Don't expect that the other person will accept your refusal the first time that you turn them down especially if you've been saying yes for years. Be ready for them to push again, and respond with a refusal that is just as strong or stronger.

Accept the consequences. You have the right to say no, but the other person has the right not to like it. When you say no there may be unpleasant consequences in the way that others react. Recognize and accept this.

Practice Session: Practice session Carry a pen and paper with you for the week. Write down any requests that you don't feel completely comfortable about. Make a note of what you did in the situation. Once you are out of the situation and have some time to think, decide whether you are happy with your response. If not, write down a response that you think would have been better. After you've practiced this for a while, try using these skills to say no to some requests you have decided you don't want to do.

Suggested reading

Your Perfect Right: Assertiveness and Equality in Your Life and Relationships (9th Edition) by Robert E. Alberti and Michael L. Emmons and Assertiveness: How to Stand Up for Yourself and Still Win the Respect of Others by Judy Murphy. Paterson also suggested taking a course on effective communication

This is Sample Report, Hence it has recommendation only for one Trait/Characteristic. Please attempt test to get your respective complete Recommendations.